

A low-angle, upward-looking photograph of several tall skyscrapers with glass and concrete facades, set against a bright blue sky with scattered white clouds. The buildings create a strong sense of height and scale.

**Automating SOPs, FDA  
Compliance & Being Audit  
Ready is Easier than You Think**

# A Note On Today's Presenters

**SLINGSHOT**

**Slingshot Software** is an enterprise software provider with over 30 years of experience based in Massachusetts.

## Today's Presenters:



**Rick Evans**

Vice President

[revans@slingshotsoftware.com](mailto:revans@slingshotsoftware.com)



**Jess Rosenberg**

Senior Account Executive

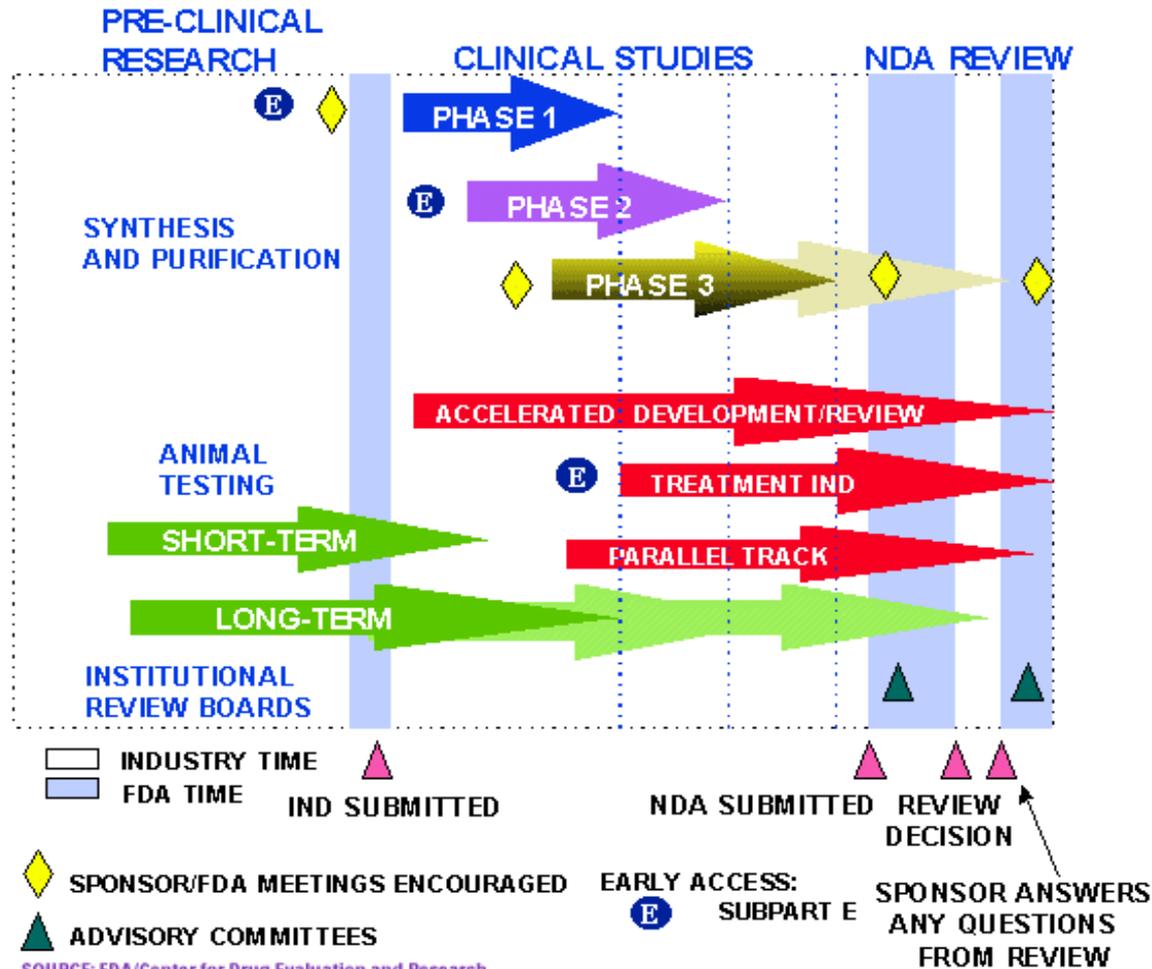
[jrosenberg@slingshotsoftware.com](mailto:jrosenberg@slingshotsoftware.com)

**Phone: 1-717-427-1170**

- **The Drug Approval Process**
- **The Long Road to Compliance**
- **FDA System Requirements**
- **Traditional Alternatives**
- **Next Generation Technology**
- **Slingshot Solution Set**

- **Development of new medicines is costly, time consuming and rigorous:**
  - Average 10-13 years + \$350m to bring a drug to market
  - Average of 3.5 years of testing
  - 1 in 1000 drugs lab tested make it to market

# The Long Road to Compliance



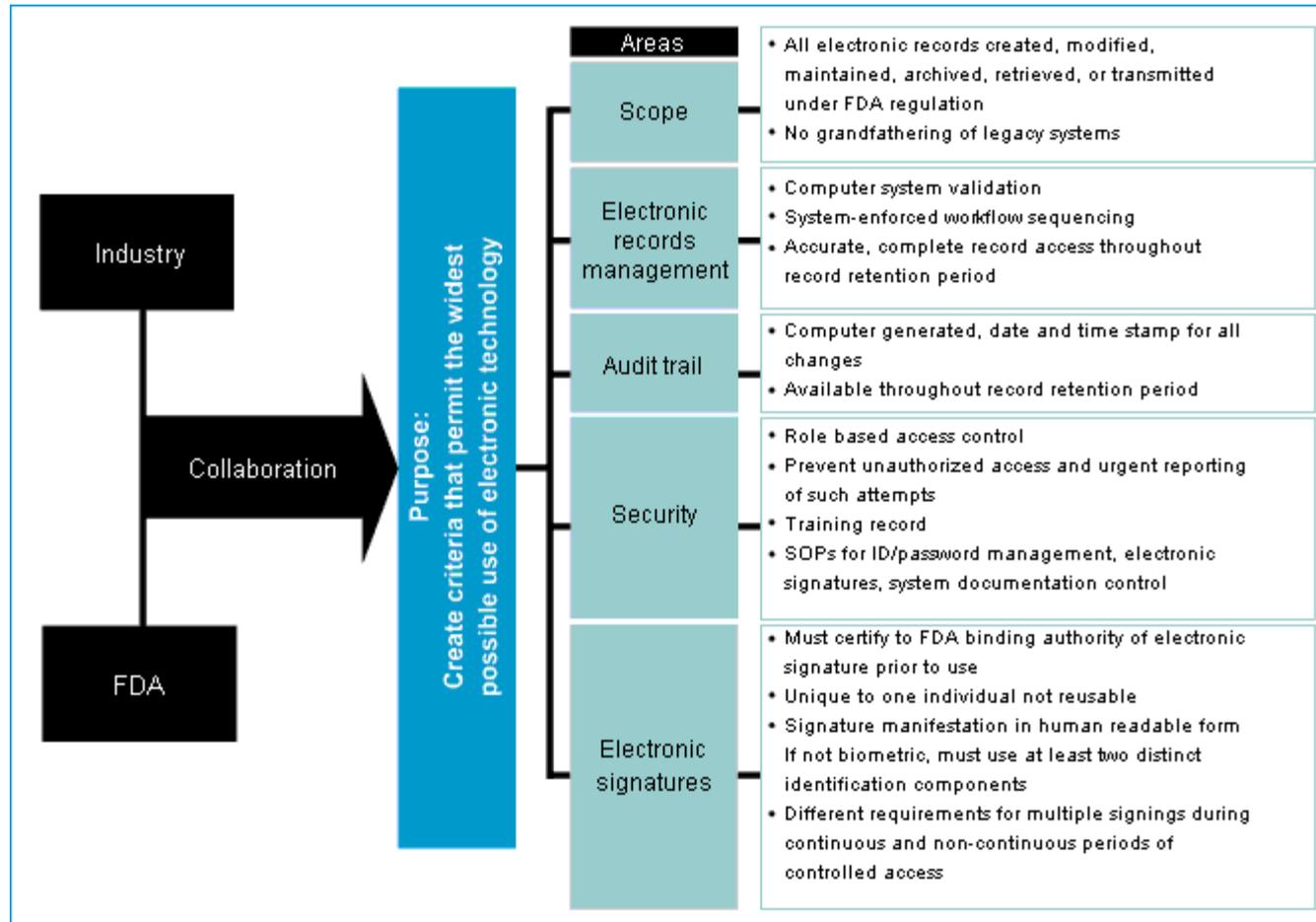
## State of Control - Compliance From the Ground Up

- **Tight, auditable Lot Control**
  - Lot expiration controls
  - Lot genealogy
- **Tight, auditable cGXP Control**
  - Material movement control
  - Temperature and humidity
- **Strong internal quality procedures**
  - Enforced best practice operational procedures
  - Software quality validation
  - Controlled training and documentation procedures
  - Individual accountability (for action initiated under electronic signature)
- **Record Retention**
  - Digital data preservation
  - Data integrity preservation and protection through secure archive and audit controls



**Audit Prerogative: “If it isn’t written down, it didn’t happen.”**

# System Requirements for the FDA



Source: Cap Gemini Ernst & Young (CGE&Y)

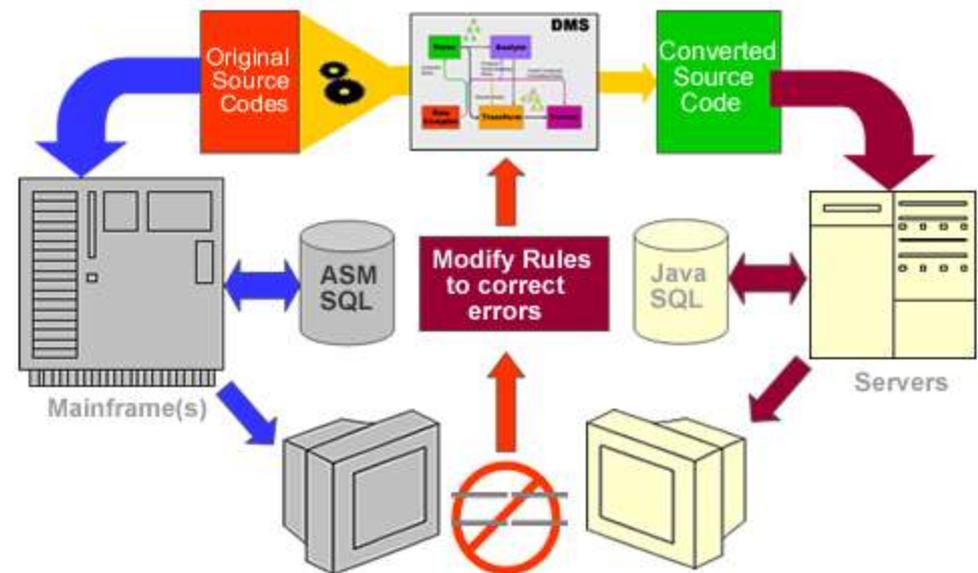
## Human Systems

- Shortcomings
  - Prone to Error
  - Expensive
  - Risky



## Legacy Applications

- Shortcomings
  - Inflexible
  - Difficult to Upgrade or Expand
  - Expensive



## Custom ERP Packages

- Shortcomings
  - Legions of Consultants
  - Inflexible
  - Deploy their SOPs, not yours
  - Never Ending Money Pit



## Control Your Changing Requirements

### ➤ Modern Systems Use Tools That Allow You To Be:

- **Flexible:** Implement your SOPs your way
- **Configurable:** You're in control
- **Extensible:** Control all steps and approvals in your ever changing SOPs
- **Scalable:** Add additional workflows and other facilities.



## Slingshot - A Next Generation Solution

- Broad Off-the-Shelf Functionality to Support your SOPs
- Flexible, Extensible and Configurable with Web-based 21 CFR Part 11 Tools -- *No Programming Required*
- Scalable from a Handful to Thousands of Users with the latest Web-based Architecture

## Slingshot - A Next Generation Solution

- Easy to Control
- Easy to Use
- Easy to Administer



## What is eTools?

- 21 CFR Part 11 Compliance toolkit
- Allows You to:
  - Map our Software to your existing SOPs without compromise and without programming
  - Prototype and deploy web applications as requirements emerge
  - Securely Audit and Archive all transactions with their Electronic Signatures
- This can be done:
  - Quicker
  - Faster
  - Better
  - With Less Risk, and
  - With Less Cost

## eTools and 21 CFR Part 11 Compliance

- Authentication & Validation
- Record Replication
- Archiving
- Secure Sign On
- Control from the Ground Up



**Business Case: “Easier Process Validation = Return on Investment”**

## eTools and 21 CFR Part 11 Compliance

- Roles and Span of Control
- Single and Double Electronic Signature
- “Double Blind” Entry
- “Double Blind”, “Double User” Entry

**SOP Sponsorship : “With eTools, Slingshot applications enable compliance through control and enforced quality procedures.”**

## Delivering Compliant, Auditable Applications

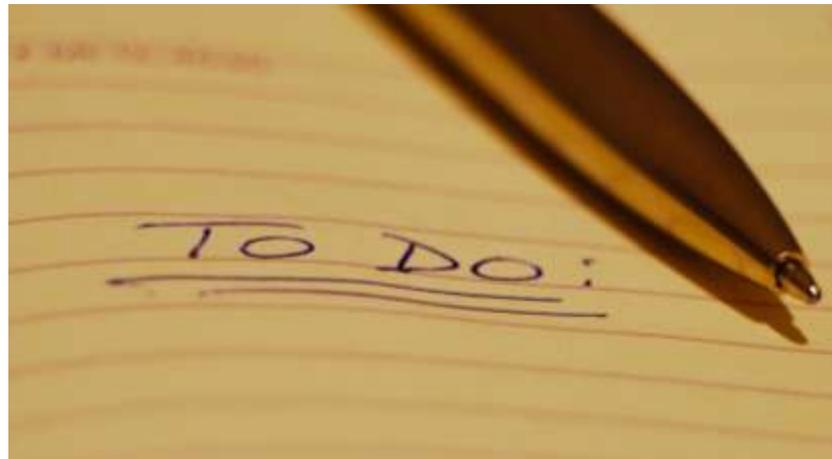
- Logging In and User Roles
- Electronic Signature Controls
- Blind Entry Controls
- Automatic, Configurable Audit Trails

### Register For Webinar to View Screen Cast

<https://www2.gotomeeting.com/register/294994770>

## How Will You Approach Systems Differently?

- Compliance is necessary
- Slingshot can help you do it efficiently
- Slingshot's system will match your SOPs, not the other way round
- Slingshot's system will meet your unique requirements
- Remember to be Flexible, Configurable, Extensible & Scalable.



# SLINGSHOT™

Boston | Los Angeles | St. Petersburg, Russia | Adelaide, Australia

**Rick Evans | Jess Rosenberg**

**[revans@slingshotsoftware.com](mailto:revans@slingshotsoftware.com) | [jrosenberg@slingshotsoftware.com](mailto:jrosenberg@slingshotsoftware.com)**

**1-714-427-1170**

**SlingshotSoftware.com**

**Twitter.com/SlingshotERP**